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Before the
Federal Communications Commission
Washington, D.C. 20554

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Federal Communication Commission
Bureau / Office

In the Matter of)
)
Federal-State Joint Board on)
Universal Service)
)
North Carolina RSA 3 Cellular)
Telephone Company)
)
For Designation as an Eligible)
Telecommunications Carrier)
In the State of North Carolina)

CC Docket No. 96-45

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Federal Communications Commission
Office of the Secretary

To: Wireline Competition Bureau

Petition for Designation as an Eligible Telecommunications Carrier
in the State of North Carolina

North Carolina RSA 3 Cellular Telephone Company d/b/a Carolina West Wireless (collectively, "Carolina West"), by its counsel, submits this Petition for Designation as an Eligible Telecommunications Carrier ("ETC") pursuant to Section 214(e)(2) of the Telecommunications Act of 1934, as amended ("Act"), 47 U.S.C. § 214(e)(2), and Section 54.201 of the Federal Communications Commission's ("FCC") rules, 47 C.F.R. § 54.201. Carolina West requests that it be designated as eligible to receive all available support from the federal Universal Service Fund ("USF") including, but not limited to, support for rural, insular and high-cost areas and low-income customers. In support of this Petition, the following is respectfully shown:

I. Applicable Statutes and Rules

2. The statutes and rules implicated by the instant Petition are as follows: 47 U.S.C. §§ 153(27), 153(44), 214(e), 253(b), 254(d) 332(c)(A)(3); 47 C.F.R. §§ 51.5, 54.5, 54.101,

54.201, 54.207, 54.307, 54.313, and 54.314.

II. Authorization and Service Area

3. Carolina West is a telecommunications carrier as defined in 47 U.S.C. § 153(44) and 47 C.F.R. § 51.5, and for the purposes of Part 54 of the FCC's rules.¹ Carolina West is therefore considered a common carrier under the Act.

4. North Carolina RSA 3 Cellular Telephone Company is authorized by the FCC as the Cellular Radiotelephone Service ("CRS") provider in North Carolina Rural Service Area ("RSA") 3 – Ashe, North Carolina and RSA 2 (B1) – Yancey, North Carolina. Carolina West requests that it be designated as an ETC throughout its FCC authorized service area. A map of Carolina West's proposed ETC service area is attached hereto as Exhibit A. Carolina West is a commercial mobile radio service ("CMRS") provider pursuant to the definition of "mobile service" provided in 47 U.S.C. § 153(27). Carolina West provides interstate telecommunications services as defined in 47 U.S.C. § 254(d) and 47 C.F.R. § 54.5.

5. Carolina West has operated continuously in North Carolina for more than a decade. Carolina West has constructed a digital network and plans to further upgrade its existing facilities in the near future. With high-cost support, Carolina West can rapidly expand its network to deliver high-quality service to rural areas of North Carolina, and offer customers a viable competitive alternative to incumbent wireline networks. A grant of this application will thus benefit rural citizens in North Carolina.

6. Carolina West currently provides all the services and functionalities supported by the federal universal service program, enumerated in Section 54.101(a) of the Commission's Rules, throughout its cellular service area in North Carolina. Upon designation as an ETC,

¹ 47 C.F.R. § 54.1 *et seq.*

Carolina West will make available to consumers a universal service offering over its cellular network infrastructure, using the same antenna, cell-site, tower, trunking, mobile switching, and interconnection facilities used by the company to serve its existing conventional mobile cellular service customers. As required by law, Carolina West will provide service to any customer requesting service within the designated ETC service area upon reasonable request. *See also*, Exhibit E, attached.

III. The North Carolina Utilities Commission Has Provided an Affirmative Statement That It Does Not Regulate CMRS Carriers.

7. As a CMRS carrier, Carolina West is entitled to seek designation as an ETC.² Section 254(e) of Act, 47 U.S.C. § 254(e), provides that “only an eligible telecommunications carrier designated under section 214(e) shall be eligible to receive specific federal universal service support.” 47 U.S.C. § 214(e). Pursuant to 47 U.S.C. § 214(e)(6), the Commission may, upon request, designate as an ETC “a common carrier providing telephone exchange service and exchange access that is not subject to the jurisdiction of a State Commission.”

8. In the *Section 214(e)(6) Public Notice*, the Commission established that a carrier must demonstrate it “is not subject to the jurisdiction of a state commission.”³ In its *Twelfth Report and Order* in this docket, the Commission stated that where a carrier provides the Commission with an “affirmative statement” from the state commission or a court of competent jurisdiction that the state lacks jurisdiction to perform the designation, the Commission would consider requests filed pursuant to Section 214(e)(6).⁴

² See *Federal-State Joint Board on Universal Service, CC Docket No. 96-45, First Report and Order*, 12 FCC Rcd 8776, 8858-59 (1997) (“*First Report and Order*”).

³ *Procedures for FCC Designation of Eligible Telecommunications Carriers Pursuant to Section 214(e)(6) of the Communications Act, Public Notice*, 12 FCC Rcd 22947, 29948 (1997) (“*Section 214(e)(6) Public Notice*”).

⁴ *Federal-State Joint Board on Universal Service; Promoting Deployment and Subscribership in Unserved and Underserved Areas, Including Tribal and Insular Areas, Twelfth Report and Order, and Further Notice of Proposed Rulemaking*, 15 FCC Rcd 12208, 12264 (2000).

9. On August 28, 2003, the North Carolina Utilities Commission ("NCUC") issued an Order granting the petition of North Carolina RSA 3 Cellular Telephone Company d/b/a Carolina West which sought an affirmative declaratory ruling that the NCUC does not have jurisdiction to designate CMRS carriers as ETCs for purposes of receiving federal universal service support. Specifically, the Commission held: "After careful consideration, the Commission concludes that it should grant Carolina West's petition and issue an Order stating that it lacks jurisdiction to designate ETC status for CMRS carriers....It is, Therefore, So Ordered."⁵ The NCUC has clearly indicated it does not intend to designate CMRS carriers as ETCs. Accordingly, Carolina West requests ETC designation as "a common carrier providing telephone exchange service and exchange access that is not subject to the jurisdiction of a State commission." 47 U.S.C. § 214(e)(6).

IV. Carolina West Offers the Supported Services to Qualify for Federal USF Support

10. Section 214(e)(1) of the Act and Section 54.201(d) of the FCC's rules provide that carriers designated as ETCs shall, throughout their service area, (1) offer the services that are supported by federal universal service support mechanisms either using their own facilities or a combination of their own facilities and resale of another carrier's services, and (2) advertise the availability of such services and the charges therefore using media of general distribution. 47 U.S.C. § 214(e)(1); 47 C.F.R. § 54.201(d). The services which are supported by the federal USF are:

- 1) voice grade access to the public switched network;
- 2) local usage;
- 3) dual tone multi-frequency signaling or its functional equivalent;
- 4) single-party service or its functional equivalent;
- 5) access to emergency services;
- 6) access to operator services;
- 7) access to interexchange service;
- 8) access to directory assistance; and

⁵ *Order Granting Petition of North Carolina RSA 3 Cellular Telephone Company d/b/a Carolina West In the Matter of Designation of Carriers Eligible for Universal Service Support*, Docket No. P-100, Sub 133c (August 28, 2003). A copy of the Order is attached hereto as Exhibit H.

9) toll limitation for qualifying low-income consumers.

47 C.F.R. § 54.101(a).

11. Carolina West is a full-service wireless carrier that now offers all of these services, as described in detail below. Carolina West has consistently demonstrated its capability to offer the supported services. Carolina West therefore satisfies the requirements of Section 214(e)(1) of the Act.

12. Voice Grade Access. Carolina West provides voice grade access to the public switched network through interconnection arrangements with local telephone companies. Carolina West offers its subscribers this service at bandwidth between 300 and 3,000 hertz as required by 47 C.F.R. 54.101(a)(1), thereby providing voice grade access. Carolina West commits to respond to reasonable requests for service by providing service to a customer who has a billing address in the service area at the customer's billing address or at a different address specified by the customer that represents the customer's home or work location.⁶ Carolina West will also pursue a number of steps to assist customers to receive Carolina West's service and will continue to provide reasonable assistance, which can include providing enhanced equipment such as an external fixed antenna on a car or home; a "cell extender" or more powerful telephone; adjustment of Carolina West's existing antennas or providing a "repeater" to improve service; or the construction of new infrastructure.⁷

13. Local Usage. Carolina West has a variety of rate plans that provide local usage consistent with 47 C.F.R. § 54.101(a)(2). To date, the FCC has not quantified a minimum amount of local usage required to be included in a universal service offering, but has initiated a separate proceeding to address this issue.⁸ As it relates to local usage, the *October 1998 NPRM*

⁶ *Virginia Cellular, LLC*, FCC 03-338, *Memorandum Opinion and Order* (rel. Jan. 22, 2004) at ¶ 15 ("*Virginia Cellular Order*").

⁷ *Id.*

⁸ *Federal-State Joint Board on Universal Service, Guam Cellular and Paging, Inc. d/b/a Guamcell Communications Petition for Designation as an Eligible Telecommunications Carrier*

sought comment on a definition of the public service package that must be offered by all ETCs. Specifically, the FCC sought comment on how much, if any, local usage should be required to be provided to customers as part of a universal service offering.⁹ In the *First Report and Order*, the FCC deferred a determination on the amount of local usage that a carrier would be required to provide.¹⁰ In 2002, the Joint Board did not specifically recommend an amount of local usage, but left it to the FCC to decide whether a minimum should be imposed. To date, the FCC has determined that when a carrier offers a variety of rate plans containing varying amounts of local usage, it meets that local usage requirement.¹¹

14. Carolina West offers various rate plans which provide customers with a variety of local usage included free of charge. Any minimum local usage requirement established by the FCC will be applicable to all designated ETCs, and Carolina West will comply with any and all minimum local usage requirements adopted by the FCC.

15. DTMF Signaling. Carolina West provides dual tone multi-frequency (“DTMF”) signaling to facilitate the transportation of signaling throughout its network. Carolina West currently uses out-of-band digital signaling and in-band multi-frequency (“MF”) signaling that is functionally equivalent to DTMF signaling.

in the Territory of Guam, 17 FCC Rcd 1502, 1506-07 (rel. Jan. 25, 2002) (“Guamcell”); *Federal-State Joint Board on Universal Service, Memorandum Opinion and Order and Further Notice of Proposed Rulemaking*, 13 FCC Rcd 21252 (1998) (“October 1998 NPRM”); *Federal-State Joint Board on Universal Service Order*, 17 FCC Rcd 22642, (rel. Nov. 8, 2002) (“Referral Order”).

⁹ See *October 1998 NPRM*, 13 FCC Rcd at 21277-21281.

¹⁰ See *First Report and Order*, 12 FCC Rcd at 8813.

¹¹ *Virginia Cellular, supra*, at para. 20; See also, *Referral Order* and *RCC Washington Order, supra* and *Federal State Joint Board on Universal Service Notice of Proposed Rulemaking*, 18 FCC Rcd 2932, (rel. February 25, 2003) in which the FCC asked for comment on the amount of local usage (if any) that should be required of ETCs.

16. Single Party Service. “Single-party service” means that only one party will be served by a subscriber loop or access line in contrast to a multi-party line.¹² Carolina West provides single party service, as that term is defined in Section 54.101 of the FCC’s rules. *See* 47 C.F.R. § 54.101.

17. Access to Emergency Services. Carolina West currently provides Phase II E-911 access to emergency services throughout its service area.

18. Access to Operator Services. Carolina West provides customer access to operator services. Customers can reach operator services in the traditional manner by dialing “0”.

19. Access to Interexchange Services. Carolina West has signed interconnection agreements with interexchange carriers. These arrangements enable Carolina West to provide its customers access to interexchange services. Customers may also “dial around” to reach their interexchange carrier of choice.

20. Access to Directory Assistance. Subscribers to Carolina West’s services are able to dial “411” or “555-1212” to reach directory assistance from their mobile phones.

21. Toll Limitation. Carolina West provides toll limitation by utilizing its toll blocking capabilities, enabling Carolina West to provide toll blocking service for Lifeline customers once Carolina West is designated an ETC.

22. The Commission’s *Section 214(e)(6) Public Notice* established that a carrier requesting designation must certify that it offers the supported services “either using its own facilities or a combination of its own facilities and resale of another carrier’s services.”¹³ Carolina West will provide the supported services using its existing network infrastructure, which includes the same antenna, cell-site, tower, trunking, mobile switching, and

¹² *Id.*, 18 FCC Rcd. at 8810.

¹³ *Section 214 Public Notice, supra*, 12 FCC Rcd at 22949.

interconnection facilities used by the company to serve its existing conventional mobile cellular service customers.

23. Pursuant to Section 54.201 of the FCC's rules, 47 C.F.R. § 54.201, Carolina West will advertise the availability of each of the supported services detailed above, throughout its licensed service area, by media of general distribution. The methods of advertising utilized may include newspaper, magazine, direct mailings, public exhibits and displays, bill inserts, and telephone directory advertising. In addition, Carolina West will advertise the availability of Lifeline and Linkup benefits throughout its service area by including mention of such benefits in advertising and reaching out to community health, welfare, and employment offices to provide information to those people most likely to qualify for Lifeline and Linkup benefits. *See also*, Exhibit E, attached.

V. Grant of Carolina West's Petition Will Serve the Public Interest

24. In areas served by non-rural LECs, the Commission can designate Carolina West as an ETC upon finding that the company meets the nine-point checklist and that it agrees to advertise the supported services throughout its proposed ETC service area.¹⁴ In areas served by a rural telephone company, the Commission must also find that a grant of ETC status would serve the public interest.¹⁵ In numerous cases decided by the FCC and state commissions, the answer has been in the affirmative.¹⁶ Because Carolina West demonstrates that its petition serves the

¹⁴ *See Cellular South Licenses, Inc.*, Docket No. 01-UA-0451 (Dec. 18, 2001) (Mississippi).

¹⁵ *See* 47 U.S.C. § 214(e)(2).

¹⁶ *See, e.g., Virginia Cellular, supra; Alaska Digitel, L.L.C. Order Granting Eligible Telecommunications Carrier Status and Requiring Filings*, Docket U-02-39, Order No. 10 (August 28, 2003) ("Alaska Digitel Order"); *Midwest Wireless Communications, LLC Petition for Designation as an Eligible Telecommunications Carrier in Minnesota, Order affirming Administrative Law Judge Findings of Fact, Conclusions of Law and Recommendation*, OAH Docket No. 3-2500-4980-2, PUC Docket No. PT6153/AM-02686 (March 19, 2003) (*Midwest Minnesota Order*); *Western Wireless Corporation Petition for Designation as an Eligible Telecommunications Carrier in the State of Wyoming*, 16 FCC Rcd 48, 55 (2000) ("Western

public interest in rural areas, Carolina West does not address the Commission's recent pronouncement in the Virginia Cellular Order that it may not always be in the public interest to designate a competitive ETC in non-rural areas.¹⁷

25. The public interest is to be determined by following guidance provided by Congress in adopting the Telecommunications Act of 1996 ("1996 Act") and the FCC in its enabling orders.¹⁸ The overarching principles embodied in the 1996 Act are to "promote competition and reduce regulation...secure lower prices and higher quality services...and

Wireless"), *aff'd*, 24 CR 1216 (Oct. 19, 2001) ("*Western Wireless Recon. Order*"); *Smith Bagley, Inc., Final Order*, Utility Case No. 3026 (Feb. 19, 2002) (New Mexico); *Smith Bagley, Inc.*, Docket No. T-02556A-99-0207 (Az. Corp. Comm. Dec. 15, 2000) ("*SBI Arizona ETC Order*"); *Midwest Wireless Iowa, L.L.C.*, Docket No. 199 IAC 39.2(4) (Iowa Util. Bd. July 12, 2002) ("*Midwest Iowa Order*"); *RFB Cellular, Inc.*, Case No. U-13145 (Mich. P.S.C. Nov. 20, 2001) ("*RFB Michigan Order*"); *RCC Washington Order*, *supra*; *Cellular South License, Inc.*, DA 02-3317 (W.C.B. rel. Dec. 4, 2002) ("*Cellular South Alabama Order*"); *RCC Holdings, Inc.*, DA 02-3181 (W.C.B. rel. Nov. 25, 2002) ("*RCC Alabama Order*"); *Pine Belt Cellular, Inc. and Pine Belt PCS, Inc.*, 17 FCC Rcd. 9589 (rel. May 24, 2002) ("*Pine Belt ETC Order*"); *N.E. Colorado Cellular, Inc.*, Docket No. 00A-315T (Dec. 21, 2001) (Colorado); *Minnesota Cellular Corporation's Petition for Designation as an Eligible Telecommunications Carrier*, Docket No. P5695/M-98-1285 (Oct. 27, 1999) (Minnesota); *RCC Minnesota, Inc. Request for Designation as an Eligible Telecommunications Carrier, Order*, Docket No. 2002-344 (Maine PUC, May 13, 2003) ("*RCC Maine Order*"); *RCC Holdings, Inc. d/b/a Unisel*, Docket No. 02-UA-533 (Mississippi Public Service Commission, Dec. 2, 2002) ("*RCC Mississippi Order*"); *RCC Atlantic, Inc.*, Docket No. 5918 (Vermont Public Service Board, Final Order Entered June 26, 2003) ("*RCC Vermont Order*"); *RCC Minnesota, Inc.*, Docket No. OAH Docket No. 3-2500-15169-2, PUC Docket No. PT6182,6181/M-02-1503 (Minnesota Public Utilities Commission, June 30, 2003) ("*RCC Minnesota Order*"); *US Cellular Washington Order*, *supra*; *US Cellular Wisconsin Order*, *supra*; and, *US Cellular Iowa Order*, *supra*.

¹⁷ *Virginia Cellular Order*, *supra*, at para. 27.

¹⁸ Pub. L. No. 104-104, 110 Stat. 56 (1996); *See also*, *First Report and Order*, *supra*; *Federal-State Joint Board on Universal Service, Ninth Report and Order and Eighteenth Order on Reconsideration*, 14 FCC Rcd. 20432, 20480 (rel. Nov. 2, 1999) ("*Ninth Report and Order*"); *Fourteenth Report and Order*, *supra*. *See also* *NAACP v. FPC*, 425 U.S. 662, 669 (1976); *accord*, e.g., *Office of Communication of the United Church of Christ v. FCC*, 707 F.2d 1413, 1427 (D.C. Cir. 1983); *Bilingual Bicultural Coalition on Mass Media, Inc. v. FCC*, 595 F.2d 621, 628 & n.22 (D.C. Cir. 1978).

encourage the rapid deployment of new telecommunications technologies.”¹⁹ In its implementing orders, the FCC ruled that the pro-competitive and deregulatory directives from Congress required universal service support mechanisms to be competitively neutral and portable among eligible carriers.²⁰

26. The FCC must determine whether designation of Carolina West as an ETC will promote the principles embodied in the 1996 Act, specifically the goal of ensuring that consumers in rural, insular, and high-cost areas “have access to telecommunications and information services, including interexchange services and advanced telecommunications and information services, that are reasonably comparable to those services provided in urban areas and are available at rates that are reasonably comparable to rates charged for similar services in urban areas.”²¹

27. In considering whether Carolina West’s designation will bring new and cost-effective services to rural areas, the FCC may properly weigh the public cost against the public benefits. The Minnesota Public Utilities Commission used such a balancing test in its analysis of Minnesota Cellular’s application for ETC designation, determining that the petitioner had produced credible evidence of its intent and ability to offer service and the benefits to Minnesota consumers.²² The benefits to consumers were weighed against costs, which the ILECs mostly claimed to be costs to their business.

¹⁹ *Id.* (preamble).

²⁰ *First Report and Order, supra*, 12 FCC Rcd at 8801, 8861-62; *Ninth Report and Order, supra*, 14 FCC Rcd at 20480.

²¹ *See* 47 U.S.C. § 254(b)(3).

²² *See* Minnesota Cellular, *supra*, at pp. 16-18. *See also, Midwest Minnesota Order, supra*, wherein the Minnesota PUC affirmed its public interest analysis in the Minnesota Cellular decision.

A. Increased Consumer Choice and Service Quality.

28. Designation of Carolina West will advance universal service, promote competition and facilitate the provision of advanced communications services to the residents of rural North Carolina. Residents in many rural areas have long trailed urban areas in receiving competitive local exchange service and advanced telecommunications services. In many rural areas, no meaningful choice of local exchange carrier exists.

29. To date, a number of wireless carriers have been designated as ETCs in multiple states.²³ Recognizing the advantages wireless carriers can bring to the universal service

²³ See, e.g., *Virginia Cellular, supra*; *Alaska Digitel, L.L.C. Order Granting Eligible Telecommunications Carrier Status and Requiring Filings*, Docket U-02-39, Order No. 10 (August 28, 2003) (“*Alaska Digitel Order*”) (Alaska); *RCC Minnesota, Inc.*, Docket No. UT-023033 (Wash. Util. & Transp. Comm’n Aug. 14, 2002) (“*RCC Washington Order*”); *Federal-State Joint Board on Universal Service, Guam Cellular and Paging, Inc. d/b/a Guamcell Communications Petition for Designation as an Eligible Telecommunications Carrier in the Territory of Guam*, 17 FCC Rcd 1502, 1506-07 (rel. Jan. 25, 2002) (Guam); *Cellular South License, Inc.*, DA 02-3317 (W.C.B. rel. Dec. 4, 2002) (“*Cellular South Alabama Order*”) (Alabama); *N.E. Colorado Cellular, Inc.*, Docket No. 00A-315T (Dec. 21, 2001) (Colorado); *Minnesota Cellular Corporation’s Petition for Designation as an Eligible Telecommunications Carrier*, Docket No. P5695/M-98-1285 (Oct. 27, 1999) (Minnesota); *RCC Holdings, Inc.* DA 02-3181 (W.C.B. rel. Nov. 26, 2002) (“*RCC Alabama Order*”) (Alabama); *Pine Belt Cellular, Inc. and Pine Belt PCS, Inc.*, 17 FCC Rcd. 9589 (rel. May 24, 2002) (“*Pine Belt ETC Order*”) (Colorado); *RFB Cellular, Inc.*, Case No. U-13145 (Mich. P.S.C. Nov. 20, 2001) (“*RFB Michigan Order*”) (Michigan); *Midwest Wireless Iowa, L.L.C.*, Docket No. 199 IAC 39.2(4) (Iowa Util. Bd. July 12, 2002) (“*Midwest Iowa Order*”) (Iowa); *Western Wireless Corporation Petition for Designation as an Eligible Telecommunications Carrier in the State of Wyoming*, 16 FCC Rcd 48, 55 (2000) (“*Western Wireless*”), *aff’d*, 24 CR 1216 (Oct. 19, 2001) (“*Western Wireless Recon. Order*”) (Wyoming); *Smith Bagley, Inc.*, Docket No. T-02556A-99-0207 (Az. Corp. Comm. Dec. 15, 2000) (“*SBI Arizona ETC Order*”) (Arizona); *Smith Bagley, Inc., Final Order*, Utility Case No. 3026 (Feb. 19, 2002) (New Mexico); *RCC Holdings, Inc. d/b/a Unicel*, Docket No. 02-UA-533 (Mississippi Public Service Commission, Dec. 2, 2002) (“*RCC Mississippi Order*”) (Mississippi); *RCC Minnesota, Inc. Request for Designation as an Eligible Telecommunications Carrier, Order*, Docket No. 2002-344 (Maine PUC, May 13, 2003) (“*RCC Maine Order*”) (Maine); *RCC Atlantic, Inc.*, Docket No. 5918 (Vermont Public Service Board, Final Order Entered June 26, 2003) (“*RCC Vermont Order*”) (Vermont); *RCC Minnesota, Inc.*, Docket No. OAH Docket No. 3-2500-15169-2, PUC Docket No. PT6182,6181/M-02-1503 (Minnesota Public Utilities Commission, June 30, 2003) (“*RCC Minnesota Order*”) (Minnesota); *United States Cellular Corporation, et al.*, Docket No. UT-970345 (Third

program, the FCC has found that “imposing additional burdens on wireless entrants would be particularly harmful to competition in rural areas, where wireless carriers could potentially offer service at much lower costs than traditional wireline service.”²⁴ The FCC recognized this fact in its initial decision designating Western Wireless as an ETC in the State of Wyoming, observing: “Designation of competitive ETCs promotes competition and benefits consumers in rural and high-cost areas by increasing customer choice, innovative services, and new technologies.”²⁵

30. Carolina West will use high-cost support to deliver all of these benefits by constructing new facilities and improving existing facilities within the state of North Carolina. Carolina West projects that it will receive approximately \$3,050,426 in support during the first year of its designation as an ETC. With this money, the company commits to construct additional facilities to improve service quality, reduce dead spots, and extend telephone service to people who have no choice of telephone provider today. Carolina West anticipates commencing construction of new facilities that would bring new and/or improved wireless services to the communities in or around the Westfield Community in Surry County, the Plum Tree Community in Avery County and Peoria Community in Watauga County in North Carolina. Should business conditions cause Carolina West to change its construction plans, the company will disclose that to the Commission in its annual report of how support was used over the past year.²⁶

Supplemental Order Granting Petition, Jan. 27, 2000) (“*US Cellular Washington Order*”) (Washington); *United States Cellular Corporation, Final Decision*, 8225-TI-102 (Wisconsin, December 20, 2002) (“*US Cellular Wisconsin Order*”) (Wisconsin); *United States Cellular Corporation, et al.*, Docket No. 199 IAC 39.2(4) (Iowa Util. Bd. January 15, 2002) (“*US Cellular Iowa Order*”) (Iowa).

²⁴ *First Report and Order*, 12 FCC Rcd at 8882-83.

²⁵ *Western Wireless, supra*.

²⁶ Carolina West’s build-out plan may evolve over time in response to consumer demand. If it

31. As Carolina West constructs additional cell sites in high-cost areas to improve the quality of its radio frequency ("RF") signal, its customers will have a greater choice among service providers and will receive more reliable service. Some will have the option to receive Carolina West's service for the first time. Others will see service quality and reliability improvement such that they may choose Carolina West's service instead of ILECs, as opposed to confining their use of Carolina West's service to an ancillary communications tool. The company has every incentive to meet its commitment because use of such funds in this manner will improve its competitive position in the marketplace. Moreover, it has every incentive to maintain or improve reliability and to lower its prices over time because it can only receive high-cost support when it has a customer.²⁷

32. Lastly, Carolina West will implement its Lifeline and Link-Up programs which will offer service to low income consumers which have not previously had the opportunity to afford any choice in telephone service. A commitment to reach out to the low income community through active participation in the Lifeline and Link Up programs is an essential element in demonstrating that the public interest will be served by a grant of this petition. Many low income persons need a mobile phone and Carolina West will offer them the opportunity to choose a mobile service plan for the first time.

B. Health and Safety Benefits.

does, Carolina West will explain how and why its plans have changed and that such changes are consistent with the company's commitment to fulfill its universal service obligations. This commitment is consistent with that which was accepted by the Commission in the *Virginia Cellular Order*, *supra* at para. 17.

²⁷ Lowering of prices has never been an issue in the wireless industry, not to mention that if a carrier does not use funding as required, ETC status may be revoked.

33. Similarly, in designating the cellular carrier Smith Bagley, Inc. as an ETC in Arizona, the state commission found competitive entry to provide additional consumer choice and a potential solution to “health and safety risks associated with geographic isolation.”²⁸ Citizens in rural areas depend on mobile phones more and more to provide critical communications needs.

34. The FCC recognized the important health and safety benefits of a mobile telephone in the Virginia Cellular case.²⁹ It is self-evident that every time Carolina West adds a cell site or increases channel capacity, the number of completed calls, including important health and safety calls, will increase. All wireless carriers are required to implement Phase II E-911 service over the next several years. E-911, which permits a caller to be located and tracked, will be useless in areas where RF is weak or non-existent. Thus, for every cell site that Carolina West constructs, the reliability and performance of Carolina West’s E-911 service will improve. It would be difficult to overstate the important public interest benefit that will be realized by supporting improvement to critical wireless infrastructure.

C. Competitive Response.

35. One of the principal goals of the 1996 Act was to “promote competition and reduce regulation in order to secure lower prices and high-quality services for American telecommunications consumers and encourage the rapid deployment of new telecommunications technologies.”³⁰ Competition in rural areas increases facilities and spurs development of advanced communications as carriers vie for a consumer’s business.

²⁸ *Smith Bagley Arizona Order, supra*, at p. 12.

²⁹ *Virginia Cellular Order, supra*, at para. 29.

³⁰ *See* 1996 Act (preamble).

36. There is no question that if Carolina West is designated as an ETC and is able to compete for local exchange customers, it will spur a competitive response from affected ILECs. Service quality and customer service will improve. New investments in plant will be made. High speed data (DSL) may be deployed more quickly to retain and attract customers. Wider local calling areas, bundled service offerings, and lower prices overall will be introduced to compete with Carolina West to retain and attract customers.

37. The public interest standard under Section 214(e)(2) for designating ETCs in territories served by rural telephone companies emphasizes competition and consumer benefit, not incumbent protection. In considering the impact that Western Wireless' ETC designation in Wyoming would have on rural telephone companies, the FCC said:

We do not believe that it is self-evident that rural telephone companies cannot survive competition from wireless providers. Specifically, we find no merit to the contention that designation of an additional ETC in areas served by rural telephone companies will necessarily create incentives to reduce investment in infrastructure, raise rates, or reduce service quality to consumers in rural areas. To the contrary, we believe that competition may provide incentives to the incumbent to implement new operating efficiencies, lower prices, and offer better service to its customers.³¹

Further, Congress has mandated that universal service provisions be "competitively neutral" and "necessary to preserve and advance universal service." *See* 47 U.S.C. §253(b). Carolina West will provide consumers with wider local calling areas, mobile communications, a variety of service offerings, high-quality service, and competitive rates, giving customers new choices and thereby introducing healthy competition in the incumbent LECs study areas.

³¹ *Western Wireless, supra*, 16 FCC Red at 57; *See also, RCC Washington Order* at pp. 16-17.

38. In most rural areas, wireless telephone service is today a convenience, but it will not emerge as a potential alternative to wireline service unless high-cost loop support is made available to drive infrastructure investment. Indeed, without the high-cost program it is doubtful that many rural areas would have wireline telephone service even today. Provision of high-cost support to Carolina West will make available for the first time a potential competitor for primary telephone service in remote areas of North Carolina.³²

39. The consumer benefits of designating competitive ETC, are already becoming evident. Competitive carriers in, for example, Arizona, Colorado, New Mexico and Mississippi, have earmarked high-cost support funds for additional channel capacity, new cell sites, and expedited upgrading of facilities from analog to digital.

40. With high-cost support in North Carolina, Carolina West will have an opportunity to improve its network such that customers may begin to rely on wireless service as their primary phone.

D. State and Federal Precedent.

41. Designation of Carolina West as an ETC is consistent with ETC decisions across the country. There are now at least thirty cases at the state and federal level where designation of a wireless carrier as an ETC in a rural area was found to be in the public interest. Numerous state commissions and the FCC have repeatedly found that designating wireless carriers as ETCs

³² See, e.g., *Midwest Wireless Communications, LLC ALJ's Findings of Fact, Conclusions of Law, and Recommendation*, OAH Docket No. 3-2500-14980-2, PUC Docket No. PT6153/AM-02-686 (ALJ Dec. 31, 2002) at ¶37. ("although Midwest Wireless has been successful in obtaining conventional cellular customers, it does not currently compete for basic local exchange service. Designation of Midwest as an ETC would provide the support necessary to allow Midwest to provide...service and to enhance its network so that it can compete for basic local exchange service...Competition would benefit consumers in southern Minnesota by increasing customer choice (from no choice in most areas to more than one) and providing services made possible by wireless technologies.")

will promote competition, advance universal service, and further the deployment of advanced services. For example, in its decision to designate RCC Minnesota, Inc. as an ETC, the Washington Utilities and Transportation Commission stated: “Granting ETC designation to RCC ... will facilitate the telecommunications choices available to rural citizens, support the growth of new technologies and services, preserve and advance universal service, and promote competition and the benefits it brings.”³³ More recently, in designating Alaska Digitel, LLC as an ETC in Alaska, the Regulatory Commission of Alaska held that, “Granting the application will also provide customers more choices for meeting their communications needs..... customers will also have a choice in local calling areas, including an option for a wider local calling area than offered by the incumbent....”³⁴ Similarly, in its decision designating Western Wireless as an ETC in the State of Wyoming, the FCC held: “Designation of competitive ETCs promotes competition and benefits consumers in rural and high-cost areas by increasing customer choice, innovative services, and new technologies.”³⁵

42. A recent state ETC proceeding involving US Cellular, the Wisconsin Public Service Commission held:

The Commission finds that designating US Cellular as an ETC in areas served by rural companies will increase competition in those areas and, so, will increase consumer choice ... Further, designation of another ETC may spur ILEC infrastructure deployment and encourage further efficiencies and productivity gains. Additional infrastructure deployment, additional consumer choices, the effects of competition, the provision of new technologies, a mobility option and increased local calling areas will benefit consumers and improve the quality of

³³ *RCC Washington Order, supra* at ¶68.

³⁴ *Alaska Digitel Order, supra* at p. 13.

³⁵ *Western Wireless, supra* n. 26, 16 FCC Rcd at 55 (2000); *see also Virginia Cellular, supra*, noting that mobility and wider local calling areas benefits the public interest.

life for affected citizens of Wisconsin.³⁶

Similarly, in designating US Cellular as an ETC in the State of Washington, the Washington Utilities and Transportation Commission stated that "rural customers will benefit from the increased availability of wireless service. These benefits include increased mobility and increased level of service."³⁷

43. The FCC found that designating Virginia Cellular as an ETC would not "dramatically burden" the USF and that Virginia Cellular's proposal did not constitute "cream skimming."³⁸ The FCC also found that USF support for Virginia Cellular would be negligible.³⁹

44. Here, Carolina West's designation will not burden the USF or result in cream skimming. Carolina West estimates that the funds that it would receive annually if it is designated as an ETC in North Carolina's rural service areas will be approximately \$ 3,050,426 less than .08% of the USF, a negligible amount, especially because although all rural consumers in Carolina West's North Carolina service area pay into the universal service system, many have yet to see the benefits promised in the 1996 Act.

45. Carolina West's designation covers *all* but three rural service areas in the state (described below). Thus, there can be no question as to so-called "cream skimming." Carolina West will offer and advertise its service throughout 100% of its service area, including the service areas of all ILECs operating therein, other than those which have a study area that extends into area where Carolina West is not licensed.

³⁶ *US Cellular Wisconsin Order*, *supra* at p. 8.

³⁷ *US Cellular Washington Order*, *supra* at para. 41.

³⁸ *Virginia Cellular* ¶¶ 31-32.

³⁹ *Id.* ¶ 34.

E. Service Quality

46. Grant of Carolina West's petition will bring innovative and unique benefits to North Carolina consumers. Carolina West's consumers may select local calling plans that extend the local calling area that permits a phone to be used in the home mode throughout the region. Carolina West employs a combination of analog, TDMA and CDMA technologies throughout the region so as to provide high quality voice services but also high-speed data. Consumers on Carolina West's system, or any compatible system constructed in urban areas, will find the company's compatible technology deployed in many hard to reach areas.

47. Carolina West already provides consumers with a high quality service. The company employs a regional staff of more than 60 people, including an experienced engineering and technical support team that provides on-call emergency support 24 hours a day, seven days a week. Carolina's response time to an outage report is normally less than one hour.

48. Carolina West's system is reinforced by the presence of battery backups installed at its cell sites, accompanied by generators at more remote and key communication sites, along with diesel generators at its switch, which are capable of running indefinitely in the event of a major electrical outage. In addition, the company has generators that can be moved to individual cell sites to supplement back-up batteries. Back-up batteries at Carolina West's primary cell sites provide at least 4 hours of back-up power, along with diesel generators that will run unattended up to several days before refueling is necessary. Because individual cell sites are spread out, it is highly unlikely that an electrical outage would affect more than two sites simultaneously. In the event of power or other types of fault, the cell sites are equipped with alarms that will alert our technicians. Additionally, the sites are monitored remotely by the switch should there be a total communications failure at the site.

49. Carolina West's service has a call completion rate of roughly 98% during the busy hour. Service quality comments are forwarded to the company's operations department to enable it to monitor network performance and improve customer service. The company's customer service representatives may be reached toll- and airtime-free. Customer service representatives may be contacted through a number of convenient methods, including: (1) visiting any of the company's seven locally-owned retail/customer service locations in North Carolina (2) a 1-800 toll-free number from any phone; (3) by dialing *611, toll and airtime-free, from their wireless handset; or (4) by contacting our customer care center through the e-mail address provided on our web site at www.carolinawest.com.

50. Carolina West provides high-quality handsets, made by variety of manufactures including LG, Nokia, Motorola and Kyocera that are lightweight, highly portable, and easy to use. Customers have the option of purchasing headsets, car adapters, extended batteries, and other accessories.

51. Carolina West will construct new facilities with high-cost support to improve service quality levels to rural North Carolina consumers. The difference between Carolina West's network today and that of wireline carriers is that they have been subsidized for decades, and continue to be. As a result, they are capable of providing a high level of service quality to consumers they reach. Carolina West provides high service quality levels in every area where it has strong signal strength.

52. Just like ILECs, there are many areas where Carolina West would like to provide service but cannot without support. If designated, Carolina West commits to extend service to customers upon reasonable request. When ILECs began serving North Carolina, most of the state did not have service. They had an opportunity to extend service to rural areas. Carolina West

requests that same opportunity. In areas where signal strength is weak and where no business plan supports construction of new facilities, and Carolina West will use high-cost support to construct facilities to improve signal strength and serve consumers with top quality mobile service that urban consumers enjoy today.

G. Regulatory Compliance Matters.

53. Carolina West is familiar with the regulatory compliance matters discussed in Virginia Cellular. Although the question whether the Commission has the authority to impose such conditions on CMRS carriers is under review, Carolina West will commit to the conditions outlined in Virginia Cellular in this proceeding.⁴⁰ Carolina West has committed to the CTIA Consumer Code For Wireless Service and will do so here. In sum, Carolina West will file reports with the Commission consistent with those required of Virginia Cellular so that the Commission can be appropriately advised that Carolina West has used high-cost support lawfully, will use it lawfully in the future, is responding to consumer requests for service, and has delivered high quality of service.⁴¹

54. Carolina West has provided specific facts demonstrating that a grant of its petition will serve the public interest. For all of the above reasons, the public interest would be served by the designation of Carolina West as a competitive ETC throughout its requested service area.

⁴⁰ See, e.g., Petition for Reconsideration of the Virginia Cellular Order, seeking reconsideration of the Commission's imposing certain regulatory conditions, filed by several interested parties. Carolina West agrees to those conditions in this case because the Commission's *Virginia Cellular Order* has not been stayed pending review.

⁴¹ For a detailed list of commitments made by Virginia Cellular, please see *Virginia Cellular Order*, *supra* at para. 46.

VI. Carolina West Requests Redefinition of Rural LEC Service Areas.

55. Central Telephone Company – North Carolina (“Central”), Surry Telephone Membership Corporation (“Surry”) and Wilkes Telephone Membership Corporation (“Wilkes”) (collectively “Rural LECs”) each have portions of their service areas located outside of Carolina West’s FCC-licensed territory. Therefore, Carolina West requests the FCC to redefine the Rural LECs’ service areas pursuant to Section 54.207(b) of the FCC’s rules. Service area redefinition is necessary in order to facilitate competitive entry and advance universal service for those customers of Carolina West living in the Rural LECs’ service areas.

56. Carolina West requests the FCC to classify each Rural LEC wire center listed on Exhibit D as a separate service area. Once the FCC establishes redefined service areas for the Rural LECs, either the FCC or Carolina West may file a petition requesting the state of North Carolina to concur with the state’s redefinition.

57. In considering the redefinition of a rural LEC service area, the FCC must take into account the recommendations of the Joint Board. In the *Recommended Decision*⁴² that laid the foundation for the FCC’s *First Report and Order*, the Joint Board recommended that state commissions consider three issues when redefining a service area.

58. First, the Joint Board noted that redefining ETC service areas below the study area level may create the potential for “cream skimming,” which could occur if a competitor proposed to only serve the lowest-cost exchanges.⁴³ There is no possibility for cream skimming in this case because Carolina West is restricted to providing service in those areas where it is licensed by the FCC. Carolina West is not picking and choosing among the Rural LECs’

⁴² *Federal-State Joint Board on Universal Service, Recommended Decision*, 12 FCC Rcd 87 (1996) (“*Recommended Decision*”).

⁴³ *Recommended Decision*, 12 FCC Rcd at 179-80.

exchanges. On the contrary, Carolina West has based its requested ETC area solely on its licensed service area. Moreover, as of May 2002, all rural ILECs were required to select among the three paths adopted in the *Fourteenth Report and Order* for the disaggregation and targeting of high-cost support below the study area level. When support is no longer averaged across an incumbent LEC's study area, a competitor no longer has the incentive or ability to enter into incumbent LEC service territories in an uneconomic manner.⁴⁴

59. Second, the Joint Board emphasized the special status of rural carriers under the 1996 Act.⁴⁵ In deciding whether to designate Carolina West as an ETC, the FCC will weigh numerous factors and will consider how the public interest is affected by an award of ETC status pursuant to 47 U.S.C. § 214(e)(2). Accordingly, if the FCC finds that Carolina West's ETC designation is in the public interest, the special status of the rural carriers will have been considered for purposes of determining whether Carolina West's service area designation should be adopted for federal universal service funding purposes. Further, Carolina West notes that no action in this proceeding will affect or prejudice any future action the NCUC or FCC may take with respect to the LECs' status as a rural telephone company or disturb the "rural exemption" contained in Section 251 of the Act.

60. Finally, the Joint Board recommended that the FCC and state commissions consider the administrative burden a rural LEC would face by calculating its costs on a basis other than its entire study area.⁴⁶ In the instant case, Carolina West is proposing to redefine rural LEC service areas solely for ETC designation purposes. Service area redefinition for ETC

⁴⁴ See *Fourteenth Report and Order*, *supra*, 16 FCC Rcd at 11302.

⁴⁵ See *Recommended Decision*, 12 FCC Rcd at 180.

⁴⁶ *Id.*

purposes will in no way impact the way the Rural LECs calculate their costs, but it is solely to determine the area in which Carolina West is to be designated as an ETC.⁴⁷ Accordingly, redefinition of the Rural LECs' service areas as proposed in this Petition will not impose any additional burdens on the Rural LECs. Although Carolina West does not agree with the FCC's findings in *Virginia Cellular*,⁴⁸ Carolina West submits that in this instance it meets the FCC's criteria in its analysis of population density as a means of determining the possibility of cream skimming. As indicated by the population density figures in the attached Exhibit I, Carolina West serves wirecenters which represent an even distribution of the populations across each of the Rural LECs wirecenters. In fact, Carolina West serves wirecenters which, have an average population density which is comparable for lower than the average population density figures within the Rural LEC's study area. For example, Central Telephone Company has a range of populations from 31.34 to 720.55 across its wirecenters and the average population density of all of its wirecenters is 189.1. In Central's study area, Carolina West serves wirecenters with an average population density of 175.0 and serves neither the most sparsely populated or highest populated wirecenters. In Surry's study area Carolina West serves all Surry's wirecenters with the exception of the Westfield wirecenter, which Carolina West only partially serves. Across Surry's wirecenters the population density figures range from 47.64 to 124.60 and average 75.51. The Westfield wirecenter has a population density 68.54, therefore, Carolina West's partial coverage of this wirecenter cannot be viewed as an attempt to exclude a sparsely populated area. The same is true with respect to Wilkes' study area. There Carolina West serves all but the most

⁴⁷ LECs may disaggregate their study areas to reallocate high-cost support payments pursuant to the FCC's *Fourteenth Report and Order*. See *Fourteenth Report and Order*, *supra*, 16 FCC Rcd at 11304 n.377.

⁴⁸ See, *Virginia Cellular Order*, *supra* at paras. 34-35.

populous one (Lomax) in their entirety. Based upon this fact, Carolina West cannot be seen as an attempting to exclude a sparsely populated area. Based upon the FCC's decision in Virginia Cellular that stated that, "a low population density typically indicates a high-cost area," the population density figures provided here demonstrate that no uneconomic support is proposed.⁴⁹

VII. High-Cost Certification

61. Under FCC Rule Sections 54.313 and 54.314, carriers wishing to obtain high-cost support must either be certified by the appropriate state commission or, where the state commission does not exercise jurisdiction, self-certify with the FCC and the Universal Service Administrative Corporation ("USAC") their compliance with Section 254(e) of the Federal Telecommunications Act of 1996. 47 C.F.R. §§ 54.313, 54.314. Carolina West attaches its high-cost certification letter as Exhibit F hereto. Carolina West respectfully requests that the FCC issue a finding that Carolina West has met the high-cost certification requirement and that Carolina West is, therefore, entitled to begin receiving high-cost support as of the date it receives a grant of ETC status in order that funding will not be delayed.⁵⁰

VIII. Anti-drug Abuse Certification

62. Carolina West certifies that no party to this petition is subject to a denial of federal benefits, including FCC benefits, pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988, 21 U.S.C. § 862. See Exhibit G hereto.

⁴⁹ *Id* at para. 34.

⁵⁰ See, e.g. *Guam Cellular and Paging, Inc. Petition for Waiver of FCC Rule Section 54.314*, CC Docket 96-45 (filed Feb. 6, 2002).

WHEREFORE, pursuant to Section 214(e)(2) of the Act, Carolina West respectfully requests that the Commission, (1) enter an Order designating Carolina West as an ETC for its requested ETC service area as shown on Exhibit A hereto, and (2) certify to the FCC that Carolina West will use the support for its intended purpose.

Respectfully submitted,

North Carolina RSA 3 Cellular Telephone Company

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Exhibit A

MAP OF PROPOSED SERVICE AREA